

# UPGRADE YOUR SOLAR PV SYSTEM WITH NO UPFRONT CAPITAL

The energy required to power your commercial premises can be a significant monthly expense, not to mention detrimental to the environment.

That's why more and more businesses across Australia are installing Solar Photovoltaic (PV) systems to help reduce their ongoing energy costs, as well as their carbon footprint.



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## Benefits of Solar PV

There are many benefits associated with installing Solar PV for your business, including:

- Save money on electricity bills
- Protect against future electricity price rises
- Solar PV systems have a 20+ year lifespan
- Promote your green initiatives to staff and customers



## Solar PV as a Service

At Northquest, we offer a tailored Managed Service Agreement (MSA) that allows you to install a state-of-the-art Solar PV system on your commercial premises with no upfront capital. This means your Solar PV system comes out of your operational budget, rather than your capital budget. Northquest pays for the installation, operation and maintenance costs, and you simply pay a regular monthly tariff over an agreed term.

This enables you to preserve credit lines without impacting your balance sheet, and eliminates the need to worry about your technology becoming obsolete or your equipment breaking down.

What's more, we can help you access government incentives and grants to reduce your costs further, plus we only use accredited service providers and premium quality equipment to ensure longevity and maximum value for money.

## Why choose Northquest?

Northquest is an innovative solutions management company that opens up new growth opportunities for our clients. We enable businesses and governments to improve the critical infrastructure necessary to support and grow their organisations.

We do this by owning and managing infrastructure and systems on your behalf via our managed service solution, delivering improved outcomes to you and your business. We are also able to take on the ownership of depreciating assets on your behalf such as office fit outs, IT&T and software products. Our focus on sustainability helps our clients reduce their energy consumption, reduce their carbon footprint and reduce their overall costs.

Our team is comprised of industry experts with unrivalled capability across a broad range of industries, which means we understand your challenges and customise our solutions to suit your specific needs.

## “ Case study

**Northquest designed and installed a Solar PV system at a waste management industrial site, with the client not required to contribute any upfront capital. The system now generates most of the site's electricity requirements at a 17% discount on its normal retail electricity tariff. ”**

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## Like to know more?

For more information on how Northquest can reduce your energy costs and carbon footprint with a Solar PV Managed Service Agreement, please visit [www.northquest.com.au](http://www.northquest.com.au) or call 1300 766 694.

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