

# UPGRADE YOUR LED LIGHTING WITH NO UPFRONT CAPITAL

Providing light to your commercial premises can be a significant monthly expense, not to mention detrimental to the environment.

That's why more and more businesses across Australia are upgrading their existing lights to LED lighting to help reduce their ongoing energy costs, as well as their carbon footprint.



northquest

## Benefits of LED Lighting

There are many benefits associated with upgrading to LED lights, including:

- They use approx. 70% less energy than halogen or incandescent lights
- They last between 30,000-50,000 hours
- They require less maintenance and have lower maintenance costs
- They reach full brightness instantly and operate at a much cooler temperature
- They reduce greenhouse gas emissions and landfill



## LED Lighting as a Service

At Northquest, we offer a tailored Managed Service Agreement (MSA) that allows you to install a state-of-the-art LED Lighting solution on your commercial premises with no upfront capital.

This means your LED Lighting upgrade comes out of your operational budget, rather than your capital budget. Northquest pays for the installation, operation and maintenance costs, and you simply pay a regular monthly tariff over an agreed term.

This enables you to preserve credit lines without impacting your balance sheet, and eliminates the need to worry about your technology becoming obsolete or your equipment breaking down.

What's more, we can help you access government incentives and grants to reduce your costs further, plus we only use accredited service providers and premium quality equipment to ensure longevity and maximum value for money.

## Why choose Northquest?

Northquest is an innovative solutions management company that opens up new growth opportunities for our clients. We enable businesses and governments to improve the critical infrastructure necessary to support and grow their organisations.

We do this by owning and managing infrastructure and systems on your behalf via our managed service solution, delivering improved outcomes to you and your business. We are also able to take on the ownership of depreciating assets on your behalf such as office fit outs, IT&T and software products. Our focus on sustainability helps our clients reduce their energy consumption, reduce their carbon footprint and reduce their overall costs.

Our team is comprised of industry experts with unrivalled capability across a broad range of industries, which means we understand your challenges and customise our solutions to suit your specific needs.

---

## Like to know more?

For more information on how Northquest can reduce your energy costs and carbon footprint with an LED Lighting Managed Service Agreement, please visit [www.northquest.com.au](http://www.northquest.com.au) or call 1300 766 694

---

## “ Case study

Northquest upgraded over 400 lights with LED lighting at an aged care facility. The client didn't have to contribute any upfront capital, with Northquest maintaining the lights for an agreed period of six years. Thanks to this upgrade, the client is forecast to reduce its electricity bill by over 70%, saving more than \$8,000 per annum. ”



northquest