

**BUSINESS
IT&T FINANCE
SOLUTIONS**



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Looking to upgrade your business's IT and Telecommunications (IT&T) landscape?

As one of Australia's leading IT&T finance providers, Northquest can help.

Whether you require laptops, desktops, printers, scanners, PABX, or even software, we have the experience and expertise to tailor the right funding solution for your IT&T needs.

We help you invest in the very latest technology with no upfront capital, which means you can preserve your valuable cash flow for other more profitable areas of your business. We can also finance the services and software associated with installing your new IT hardware.

Benefits of financing your IT&T upgrade

You wouldn't pay upfront for your office space or fleet of vehicles, so why pay upfront for your IT&T software and equipment?

Financing your IT&T upgrade lets you spread payments over an agreed term for improved budgeting and cash flow, and also enables you to keep pace with technological changes.

The main benefits of a Northquest IT&T finance solution include:

- Avoid large upfront capital outlays
- Preserve your cash flow for other more profitable business purposes
- Access state-of-the-art technology to help improve productivity and efficiency
- Enjoy a faster rate of return on your investment
- Eliminate the risk associated with poor re-sale value of equipment
- Consolidate all your IT&T software and equipment into one simple finance package
- Fixed repayment schedule to simplify your budgeting and planning
- Flexible end of agreement terms – choose to upgrade, re-lease, purchase or return

Why choose Northquest?

Northquest is an innovative solutions management company that opens up new growth opportunities for our clients. We enable businesses and governments to improve the critical infrastructure necessary to support and grow their organisations.

We do this by owning and managing infrastructure and systems on your behalf via our managed service solution, delivering improved outcomes to you and your business. We are also able to take on the ownership of depreciating assets on your behalf such as office fit outs, IT&T and software products. Our focus on sustainability helps our clients reduce their energy consumption, reduce their carbon footprint and reduce their overall costs.

Our team is comprised of industry experts with unrivalled capability across a broad range of industries, which means we understand your challenges and customise our solutions to suit your specific needs.



ACH Group Case Study

Established in 1952, ACH Group is the largest private aged care provider in South Australia. The organisation delivers a wide range of services, including retirement and residential accommodation, home nursing, respite services, and short-term transition support.

Problem

ACH Group needed a new fleet management system to streamline and optimise the management of over 300 vehicles. The Group didn't want to commit upfront capital for a new software solution, so was seeking the most appropriate finance package.

Solution

In partnership with ME Bank, Northquest financed 100% of the new \$2.4 million fleet management system, which included all services and software, and took 12 months to build. ACH paid nothing for the first 12 months, after which all costs (including capitalised interest) were rolled into a 3+2 year unsecured rental contract.

“ Northquest delivered an innovative funding solution for ACH that will facilitate the growth of our business. The Northquest team, working with HESTA and ME Bank, were professional and efficient, and were able to get the funding solution approved and drawdowns started with minimal input from us. I have no hesitation in recommending Northquest as a finance partner. ”

Michael Elias - CFO & General Manager,
Corporate Services and Housing

Like to know more?

For more information on how Northquest can help finance your IT&T upgrade, please visit www.northquest.com.au or call 1300 766 694.

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