

# UPGRADE YOUR HVAC SYSTEM WITH NO UPFRONT CAPITAL

The heating, cooling and ventilation systems in your commercial premises can have a significant impact on your energy costs, as well as the comfort and productivity of your employees and tenants.

That's why it's important to operate HVAC systems that are efficient, reliable and cost effective.



northquest

## Benefits of upgrading your HVAC system

Upgraded HVAC systems bring many benefits to your business, including:

- Reduced energy costs through improved operating efficiency
- Enhanced reliability and reduced maintenance costs
- Quieter operation
- Improved comfort for staff and visitors
- Lower carbon and greenhouse gas emissions
- Improved NABERS ratings where applicable



### HVAC as a Service

At Northquest, we offer a tailored Managed Service Agreement (MSA) that allows you to install a state-of-the-art HVAC system on your commercial premises with no upfront capital.

This means your HVAC system comes out of your operational budget, rather than your capital budget. Northquest pays for the installation, operation and maintenance costs, and you simply pay a regular monthly tariff over an agreed term.

This enables you to preserve credit lines without impacting your balance sheet, and eliminates the need to worry about your technology becoming obsolete or your equipment breaking down.

What's more, we can help you access government incentives and grants to reduce your costs further, plus we only use accredited service providers and premium quality equipment to ensure longevity and maximum value for money.

### Why choose Northquest?

Northquest is an innovative solutions management company that opens up new growth opportunities for our clients. We enable businesses and governments to improve the critical infrastructure necessary to support and grow their organisations.

We do this by owning and managing infrastructure and systems on your behalf via our managed service solution, delivering improved outcomes to you and your business. We are also able to take on the ownership of depreciating assets on your behalf such as office fit outs, IT&T and software products. Our focus on sustainability helps our clients reduce their energy consumption, reduce their carbon footprint and reduce their overall costs.

Our team is comprised of industry experts with unrivalled capability across a broad range of industries, which means we understand your challenges and customise our solutions to suit your specific needs.

---

### Like to know more?

For more information on how Northquest can reduce your energy costs and carbon footprint with a HVAC Managed Service Agreement, please visit [www.northquest.com.au](http://www.northquest.com.au) or call 1300 766 694

---

### “ Case study

**Northquest financed the installation and total capital cost of a \$1.4 million HVAC upgrade for a major entertainment complex. By replacing the existing inefficient system, the client realised immediate energy savings and was able to significantly improve the comfort of its patrons. Additionally, the upgrade was commissioned to coincide with major building works without the need to wait for available capital.** ”



**northquest**