

**HAVE YOU
CONSIDERED A
RENTAL SOLUTION
FOR YOUR
EQUIPMENT OR
TECHNOLOGY
UPGRADE?**



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Offering you flexible terms, fixed monthly repayments and the ability to bundle multiple assets, Northquest's cost effective rental solutions enable you to access the latest equipment and technology to help your business grow.

How does the Northquest rental process work?

We purchase the assets or technology on your behalf and then you rent it back from us, paying a fixed monthly fee for the term of the agreement.

At the end of the agreement, you can choose to buy the asset, extend the agreement, or return the asset and upgrade to newer technology or equipment.

At Northquest, we offer rental solutions to both public and private organisations across a range of industries, including education, health, manufacturing, food & beverage, packaging, construction, agriculture and more.

Benefits of a Northquest rental solution

- Flexible contract terms ranging from 12 to 84 months
- Reduce the total cost of asset ownership
- Streamline cash flow and budgeting
- Keep debt off your balance sheet and improve performance ratios
- Preserve credit lines and working capital
- The ability to bundle multiple assets
- Align the objectives of CIOs and CFOs
- Flexibility to upgrade to the latest equipment and technology as required

Why choose Northquest?

Northquest is an innovative solutions management company that opens up new growth opportunities for our clients. We enable businesses and governments to improve the critical infrastructure necessary to support and grow their organisations.

We do this by owning and assisting you in managing infrastructure and systems, delivering improved outcomes to you and your business. We are also able to take on the ownership of depreciating assets on your behalf such as office fit outs, IT&T and software products. Our focus on sustainability helps our clients reduce their energy consumption, reduce their carbon footprint and reduce their overall costs.

Our team is comprised of industry experts with unrivalled capability across a broad range of industries, which means we understand your challenges and customise our solutions to suit your specific needs.



Case study

Established in 1959, G&C Mutual Bank (G&C) is a member-based financial institution that provides banking and financial services to over 36,000 members. G&C has service centres located in Sydney and Melbourne, as well as throughout regional NSW.

Problem

G&C had recently moved their head office and were looking at the best way to finance their technology and communication assets, including servers, PCs and IT infrastructure. Mindful of ongoing market volatility, plus the risk of today's technology quickly becoming obsolete, G&C recognised the importance of adopting a service model for their technology assets to preserve their valuable capital.

Solution

Northquest provided G&C with a finance solution that met both their capital management and asset management requirements. Technology assets were taken off the balance sheet to improve capital ratios, whilst fixed hardware assets were treated as 100% Risk Weighted Capital to generate a nil return. The solution also offers G&C ultimate flexibility – assets can be handed back or purchased at end of term, plus G&C can add additional systems at any time.



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Like to know more?

For more information on how Northquest can tailor the right rental solution for your business, please visit www.northquest.com.au or call 1300 766 694

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